



# BSNL EMPLOYEES UNION

(Regd. under Indian Trade Union Act 1926. Regn. No. 4896)

**KERALA CIRCLE**

**P&T House, Thiruvananthapuram 695001.**

No: EU/S-01/Dev/2018-20/07

26-04-2018

To

Sri. Dr.P.T.Mathew  
CGMT BSNL,  
Kerala Circle, Trivandrum.

Sir,

**Sub:- FTTH connection - Trichur SSA.**

Your kind attention is drawn to the meeting held on 10.04.2018 regarding the development activities as well as the need for the effective marketing campaign to increase the volume of business and increase the revenue, The unions and associations specifically mentioned about the area of providing FTTH and suggested various methods to increase our customer strength.

It is very sorry to inform you that in Trichur SSA FTTH connections are not being provided to the customers in time. It is learnt that there are 165 applications pending for the last several months in which customers have paid prescribed the amount. No serious action is seems to have been taken by the SSA to provide the connections. It is also reported that Trichur SSA has now stopped receiving the fresh applications of FTTH. While BSNL is striving hard, this type of attitude not only results in revenue loss but also customer base. Conducting Melas/special drive will go meaningless if this be the attitude. It may be noted that in the review meeting held on 24.04.2018 at Corporate Office, a decision has been taken that All India Annual Gross Target of BB (FTTH) connection has to be revised and increased to 500000. Based on this Annual target fixed for Kerala Circle for the year 2018-19 is 21400 and monthly target fixed is 1785.

In this circumstances this union request your serious intervention immediately and issue necessary instructions to the SSA for clearing all pending applications in a time bound manner.

Thanking you,

Yours faithfully,

C.Santhoshkumar  
Circle Secretary